

Questions	Agree	Disagree
<p>1- Do you agree to the award of a nationwide license?</p> <p>The award of WIMAX licenses should be delayed until the following conditions are fulfilled:</p> <ul style="list-style-type: none"> a) The adoption of common WIMAX standards by a large number of countries to ensure interoperability for the target user group of such service, who are usually frequent travelers. b) The establishment of the proper legal and technical measures that will prevent the usage of WIMAX licenses in voice applications. The experience in India, where fixed licenses were issued with the allowance to use wireless connections for the last connection to the end customer, is a dramatic example of the misuse of technology. The technology created an opportunity for this spectrum to be used on mobile wireless devices and several companies started mobile operations in this way without paying for a mobile license and causing disruption to existing mobile operations. The Regulator found it was impossible to control such companies in view of the size of the country and the lack of formal disciplined business practices. These conditions could be easily repeated in Egypt. Already, in Egypt, many small companies are making profits through International VOIP whilst making no contribution to the country in terms of license fees, taxes, etc. Furthermore, the issue of ISP/ data VPN licenses has led to a proliferation of such illegal practices yet has not led to successful companies. Care needs to be taken that WIMAX licensing does not just repeat the previous problems. c) The evolution of the Egyptian market with regards to the penetration of laptop users to levels that are comparable to the rest of the world. 		Disagree
<p>2- Do you agree to the award of three Licenses?</p> <p>For the reasons mentioned in item1 above, issuing Licenses should be postponed for at least 24-36 months until the readiness of the market, the adoption of a common standard and the readiness of the technology.</p>		Disagree
<p>3- Do you agree that the existing licensed telecommunication service providers should not be excluded from applying for the licenses?</p> <p>When time comes to issue the WIMAX licenses, all companies should be allowed to compete provided that market / standard technology are suitable and manageable.</p>	Agree	
<p>4- Do you agree to the license award process specified?</p> <p>The proposed process requires the bidders to pay maximum bid price, we recommend using International benchmarks in conjunction with a Prequalification evaluation.</p>		Disagree

<p>5- Are the specified annual license fees suitable?</p> <p>Total fees likely to be extremely high by comparison with license fees for comparable spectrum in EU markets. Even when Royalty fees and license fees are not taken into account, the frequency fees alone likely to exceed (GDP adjusted) <u>total</u> fees in UK.</p> <p>The license fees must also consider the financial abilities of the potential customers and to make sure they are consistent with fees charged in other countries.</p>		<p>Disagree</p>
<p>6- Do you agree that the facilities proposed by NTRA regarding the royalty fees will help expedite offering the service with suitable prices?</p> <p>In addition to the reasons mentioned in item 1 above, It will not have that strong effect and may jeopardize the service deployment and it's quality if the provider does not have the financial capability to build the proper infrastructure.</p>		<p>Disagree</p>
<p>7- Does the license period allow for suitable financial returns?</p> <p>Longer license duration is recommended– e.g. 15 years are needed in line with international practices.</p>		<p>Disagree</p>
<p>8- Is the allocated frequency spectrum suitable for offer the provision of services nationwide?</p> <p>Insufficient, spectrum allocated should be 2x21 MHz or more. This is the practical bandwidth that allows the operators to achieve the good network performance and roll out.</p> <p>The restriction on using 3.5GHz spectrum for backhaul, transit, or transmission services should be removed. This market is currently a monopoly and introducing greater competition is likely to benefit not only the mobile operators, but all downstream communications markets and therefore consumers generally.</p>		<p>Disagree</p>
<p>9- Does the diversification of services offered allow for achieving financial returns?</p> <p>Yes, However it should be strictly limited to nomadic standard – possibly to only the specific WIMAX nomadic standard – 802.16d.</p> <p>Again considering what we have explained in item 1 above, measures should be taken to prohibit using the VoIP service.</p>	<p>Agree</p>	